

#ThinkSmiths

Smith's Environmental Products | Issue 9 | July 2021 | SmithsEP.co.uk



Product Launch
NEW Solano ECO -
Unit Heater

30th Anniversary
This year Smith's
celebrates its 30th
birthday

Team news
We welcome new
Regional Manager
Barry Wright

Technical
Simon Butcher, Senior
Technical Services
Manager

PRODUCT LAUNCH:



NEW Solano Eco

We have launched a new version of our Solano unit heater called Solano Eco. Available as Eco and Eco Max with the Max version being suitable for use with heat pumps. The Max version features a larger heat exchanger and fan which allows it to work with lower flow temperatures.

Both versions can be mounted on the wall or ceiling and can be controlled independently or as part of a BMS system.

Weighing as little as 11kg for the smallest version up to only 25.5kg for the largest it is easy to install and has a heat output of up to 93.9kW.

FOR MORE INFORMATION



This year Smith's celebrates its 30th birthday. Since it was formed in 1991 Smith's has grown into a major supplier of heating and cooling products for the domestic and commercial markets.

Celebrating 30 years!

Starting in 1991 Smith's launched the first Space Saver kitchen heater which allowed homeowners to release valuable space for extra cupboards, workspace or appliances. Later on, Smith's used their knowledge of fan convectors to develop their Caspian fan convector for light commercial applications. This was followed by a range of fan coils called Aegean, and now the range has expanded to include air curtains, and unit heaters as well as many other heating and cooling products using fan convector technology.

With the shift away from fossil fuel powered heat sources towards renewables, and particularly Heat Pumps, Smith's is well placed as their fan convectors are a perfect fit in a heating system using lower flow temperatures.



To celebrate our first 30 years, we have looked back at some of the milestones in this short video

Our dedicated technical team are available for free advice and a quotation on **01245 324900**

sales@smithsep.co.uk | SmithsEP.co.uk



TEAM NEWS:

Welcome to the team Barry Wright

We are delighted to welcome Barry Wright to Smith's as Regional Manager for the West London/Thames Valley region.

He brings a wealth of experience of the heating and cooling industry.

He joined Smith's on the 5th July.

**Barry Wright**

Regional Manager covering Thames Valley, North West London, South West London, West London, West Herts, Beds, Bucks, Berks, Oxon, Hants, Surrey, Middx.

07904 117065 | barry.wright@smithsep.co.uk

**Lee Nickless**

Regional Manager covering Cumbria, Lancs, North and Mid Wales, North West, West Mids, Staffs, Worcs. and IOM.

07795 554192 | lee.nickless@smithsep.co.uk

**Martin Cuthbert**

Regional Manager covering North East, Yorkshire, Lincs, Humber, Leics, Warwicks

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**Jason Trevellick**

Agent for the South West covering Cornwall, Devon, Somerset, Avon, Gloucs, Dorset, Wiltshire and South Wales

07811 409532 | jason.trevellick@smithsep.co.uk

**Matt Cooper**

Regional Manager covering North London, North East London, East London and South East London, East Anglia, Essex, East Herts, Sussex and Kent

07884 736789 | matt.cooper@smithsep.co.uk

**Gerry Lanagan**

Agent for Scotland, Scottish Isles and N. Ireland

07870 886182 | gerry.lanagan@smithsep.co.uk

Heating and Smart Controls



Simon Butcher, Senior Technical Services Manager, has written a blog which looks at the benefits and increasing necessity of providing effective heating and controls in schools, churches, and other public use buildings.



TO READ THE BLOG



Technical help & support

As part of our commitment to customer service we have a team of technical specialists supporting our sales team.

The technical team are there to support you with site surveys, advice on the best solutions to heat/cool commercial spaces and to provide advice where bespoke solutions are required.

To contact the team please call 01245 324560



Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

Sales: sales@smithsep.co.uk

General information: info@smithsep.co.uk

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