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**Case study** Stoneleigh Baptist Church **Product Launch** New additions to Smart Control range

**Team news** Celebrating our longest standing team member Winners Our Summer promotion winners are announced

CASE STUDY:

# Stoneleigh Baptist Church



Installing Smith's Caspian fan convectors with smart control improved the efficiency and control of the heating at Stoneleigh Baptist church in Epsom





A total rethink was needed to update the heating system at Stoneleigh Baptist Church in Epsom. The client wanted to improve the efficiency and to be able to control the church heating system more precisely because the facility serves varied community needs. Consequently, Simon Butcher of Smith's and Adrian Fuller of Fuller Heating, developed a system which met the client's requirements.

Installing wall-mounted Caspian fan convectors with Smart Control and an Ostro air curtain, also with Smart Control, in place of the old Reznor unit heaters and ducting, gave them a heating system which could respond quickly to the needs of the users thereby minimising the waste of energy. In addition, the Smart Control system allowed remote monitoring, management and control of the heating system via an app by the facilities manager.

# New additions to our range of Smart products

In addition to the Smart Caspian fan convector launched last year we now have a new fan convector, Multivector, which has been developed to work with heat pumps, and Smart Ecovector which is a new Smart version of our popular Ecovector convector





### Multivector

A new low-level wall-mounted hydronic fan-convector especially developed for use with heat pumps, Multivector features Smart Control which means it can be managed via an app. The EC motor means the fan speed can be infinitely adjusted to ensure the time and temperature control are optimised.

- Low surface temperature compared to radiators
- Energy efficient EC motor
- Low water content allowing a fast response to heating demand



- Designed and manufactured in the UK
- App controlled for remote monitoring
- Smart control time, temperature and fan speed

Ideally suited for use in both domestic applications such as home heating as well in light commercial applications such as offices, classrooms and waiting areas.



### Smart Ecovector

This Smart version of the popular Ecovector Low fan convector adds functionality as well as energy savings features. Incorporating the Smart Controls already established in our Caspian range of fan convectors the Smart Ecovector features controls which can be controlled remotely via an app. Smart Ecovector has 3 fan speeds which can be pre-programmed to meet the customer requirements.

The Smart Ecovector can heat up a room more quickly than radiators, thereby reducing the amount of time the boiler or heat pump is running – making it extremely efficient and cost effective.

The addition of Smart controls via an app the performance of Smart Ecovector can be remotely monitored and managed.

- Energy efficient AC motor
- Designed and manufactured in the UK
- App controlled for remote monitoring
- Smart control time, temperature and fan speed
- Connects to the central heating system



FOR MORE INFO ON MULTIVECTOR

FOR MORE INFO ON SMART ECOVECTOR









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## LIVE MARKETING: Smart Buildings Show 6 - 7th October 2021

Smith's had a stand at the recent Smart Buildings Show at Excel in London to showcase their newly extended range new Smart products. The show was well attended, and Smith's spoke to many interested delegates about their new products

# TeamSmiths

## In our 30th year we celebrate our longest standing team member - Andy Livermore

On the 16th September we celebrated the 30th work anniversary of our longest serving team member. Andy Livermore joined Smith's at the start where he helped out in part assembly which involved building, testing and packing the domestic units.

When he first started there were 6 employees, so they all worked varied roles covering all the company in stores, doing deliveries, trade shows etc. The main products they started with was the Space Saver plinth heater and the KickSpace range for the American market.

Now an Assembly Supervisor, which involves the day to day running producing the main product ranges.

When asked how it has changed, he says there were only 6 employees

at the beginning and now there are almost 50 and the product range has changed dramatically too, starting with just 2 ranges and now there are 20 ranges which can suit both the domestic and commercial sector. Everything is done in-house for the majority of the product ranges, the coils are made in-house as well as the metal work, and everything is painted in-house too which means they can do more bespoke projects too and meet impressive lead times.

### Summer Promotion winners 2021

Smith's ran a competition based on the Olympic games this summer and we are delighted to announce the winners of the Gold, Silver and Bronze medals.

**Debbie Green** of Primaflow F&P won Gold, **Ian Clarke** of Hart and Sons won Silver and **Dan Tunbridge** of Gowing and Hunt won Bronze.

Congratulations to these medalists and thank you to all who participated.







L-R: Andy Livermore with colleagues Steve Dando, Steve Turner & Jim Stanley who each have 25 years' service



#### Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

#### Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

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