

#ThinkSmiths

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Case study

Smith's Caspian UVC fan convectors installed discreetly in historic stately home

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NMBS Exhibition 2022 at Coventry Building Society Arena

Team news

Celebrating Myles Carter - our Apprentice



PRODUCT/APPLICATION NEWS:

School Heating Refurbishments

As we are getting closer to the hectic school holiday heating refurbishment season, we want to let you know that we have been working hard to ensure that we can meet the tight deadlines for the delivery of our products for the summer school heating refurbishments.

The most common variants of our Caspian fan convectors are available on **7 working day lead times**, and we can often better these. We have been working very closely with our key suppliers and have built a good level of stock of the key components such as fans and electronics. If you are struggling to source the products you need to complete your projects, please let me know and we will certainly be able to help.

Over the past few years we have been able to provide products at very short notice to ensure that school heating refurbishment projects were completed on time.

Our guide to providing heating and cooling comfort in schools, and other educational buildings is available to [download here](#). It covers, in detail, the type of challenges faced when considering the widely differing types of rooms in school buildings.





CASE STUDY:

Grittleton House

Smith's Caspian UVC fan convectors installed discreetly in historic stately home

Following the successful installation of Smith's Caspian fan convectors as part of a conversion to the stables at Grittleton House near Chippenham the owners contacted Smith's for a sympathetic solution for the heating upgrade for the ground floor area of the main house. Today Grittleton House is a magnificent wedding venue.

The challenge for Simon Butcher, Senior Technical Services Manager at Smith's, was to find a solution that would be 'invisible' so as not to impact on the building aesthetics and also provide enough heat when required to heat the very large spaces quickly and maintain the comfort levels without intruding acoustically. Finally, the solution would need to work with both oil boilers and biomass heat generators.

Using the hidden brick ducting running from the service passages under the floors and up into the impressive reception rooms and hall Caspian UVC fan convectors were installed in the subterranean wine cellars and service passages beneath the stately home. The ducts were cleverly employed to assist in the transfer of warm air from the Caspian UVC fan convectors to heat the vast spaces above.

The use of Caspian UVC meant that the brief of providing heat emitters that could heat the very large spaces quickly whilst avoiding having any emitters within the historical spaces was achieved.

[For the full case study.](#)



Smith's supported Gasway and their chosen charity Walking with the Wounded

One of Smith's key customers, Gasway Services, once again supported their chosen charity, Walking With The Wounded, on their Cumbrian Walk.

It took place over the weekend of 14th and 15th May 2022. In the words of Andy Merrill, Senior Contract Manager at Gasway "This year, we took 10 teams and raised over an amazing 35k. It was an emotional day, and to be honest, a huge challenge and sometimes you just wanted it to be over. But the feeling you get when you've completed the hike, and it all sinks in, is just amazing.

We'd like to say a massive thank you to everyone, particularly Smith's for their support. The money raised will make a massive difference, supporting veterans

with employment, mental health, volunteering and care coordination. It's such a worthwhile cause, and we can't wait to do it all again next year."

It was a real pleasure to help Gasway support this excellent charity.



Gasway 6-a-side football tournament

Smith's was invited to attend the 6-a-side tournament at Norwich City FC hosted by Gasway as part of the suppliers' team.



Once we'd realised we had a combined age of 300 we very quickly accepted that we had very little chance of winning. However, Matt Cooper of Smith's did participate as part of a 'nomadic' team pulled together from several suppliers who competed as The Stockless Wanderers. They got off to a flying start and won their first game 1-0, then cramp set in along with some old recurring injuries and that's when the wheels fell off. The next 3 games all ended in defeat, this didn't dampen the atmosphere, and everyone had a story or two to tell of how good they used to be. All in all, it was a great day that everyone really enjoyed.

EVENTS:

NMBS Exhibition

Early in April Smith's participated in the NMBS exhibition at the Coventry Building Society Arena

We had a small stand and welcomed many customers to discuss our products. We showcased our new Multivector fan convector which has integral Smart Controls and has been developed to work with heat pumps. We also demonstrated our

new Smart Ecovector which, like Multivector, has Smart Controls built in to allow remote control via an app. As well as Multivector and Ecovector we also demonstrated our market-leading Space Saver plinth heater and Caspian fan convectors.



TEAM SMITH'S:

Myles Carter

We are delighted to celebrate the achievement of Myles Carter who joined Smith's just over 3 years ago as an apprentice



He has just finished his 3-year Enginuity Advanced Level Apprenticeship in 'Mechanical Manufacturing Engineering'. During his time here at Smith's he has

shown himself to be a very valuable member of the fabrication team in learning to set up our CNC machines and has also taken up the challenge to learn welding and fettling. In addition to these skills he also helps out in the main assembly hall and stores when required. He is a great asset to Smith's and we are delighted with his achievements. Steve Turner, Production Manager at Smith's comments "Young people play an important in the future of any business and I am sure that Myles will help to take Smith's well into the future. Well done!"

REGIONAL SALES MANAGERS:

Contacts



Barry Wright
Regional Manager covering Thames Valley, North West London, South West London, West London, West Herts, Beds, Bucks, Berks, Oxon, Hants, Surrey, Middx.

07904 117065
barry.wright@smithsep.co.uk



For all enquires please contact our Sales Office
Regional Manager covering North East, Yorkshire, Lincs, Humber, Leics, Warwicks

01245 324900
sales@smithsep.co.uk



Matt Cooper
Regional Manager covering North London, North East London, East London and South East London, East Anglia, Essex, East Herts, Sussex and Kent

07884 736789
matt.cooper@smithsep.co.uk



Lee Nickless
Regional Manager covering Cumbria, Lancs, North and Mid Wales, North West, West Mids, Staffs, Worcs. and IOM.

07795 554192
lee.nickless@smithsep.co.uk



Jason Trelvellick
Agent for the South West covering Cornwall, Devon, Somerset, Avon, Gloucs, Dorset, Wiltshire and South Wales

07811 409532
jason.trelvellick@smithsep.co.uk



Gerry Lanagan
Agent for Scotland, Scottish Isles and N. Ireland

07870 886182
gerry.lanagan@smithsep.co.uk

For the complete list of Smith's contacts

Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

Sales: sales@smithsep.co.uk

General information: info@smithsep.co.uk

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