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Aegean

A NEW updated range of Aegean fan coil units

Marketing Material

We have updated several of our key pieces of literature

Team news

Welcome to Lenie Potgieter - Senior Manager of Research and Development



PRODUCT NEWS:

Aegean

As part of our ongoing commitment to improving and developing new products we have launched a new updated Aegean fan coil unit

 For more information on Aegean

Alternatively, if you would like to discuss new Aegean or would like further information please contact Smith's Technical Team on - 01245 329400.

Smith's have reviewed the current and future market requirements for fan coil units and the new Aegean comfortably meets and exceeds them.

1. A crucial consideration when specifying fan coil units is whether they are truly accurate in their data claims. Our updated Aegean fan coil units have been independently tested at BSRIA (for performance) and SRL (for noise).
2. Being a UK manufacturer, we are able to provide short lead times. Manufactured in-house and a maintained high level of stock of components, along with our own coil-line and metalwork production means that we have total control of our manufacturing and we can respond very quickly to customer demands.
3. New Aegean has 5-row coils which can be adjusted for low LPHW temperatures. Other fan coil units have a 4-row deep coil block with 3½-rows of

cooling and ½-row of heating. Aegean has a 5-row deep block so it can have up to 1½-rows of heating. This futureproofs Aegean and ensures its suitability for the very low LPHW temperatures that are now being used for carbon reduction.

Other key improvements have been included in the upgrade of Aegean.

- **Flexibility to change coils** We have our own coil line that means they can quickly change coil codes to alter pressure drops and outputs as required.
- **Shallow units** Smith's has been able to incorporate Ø160mm Torin® fans into the Aegean 260mm version.
- **Pod fans** Aegean FCU are fitted with DIDW centrifugal pod fans. These fans are much more flexible than the more commonly used deck or tangential fans.

Marketing Material

We have recently updated several of our key pieces of literature to reflect the newly updated products we have launched

1. Education Guide. Our guide to heating and cooling in learning applications has been updated to include the new Ecovector II Low and Ecovector II Low Smart.
2. An updated version of our Caspian fan convactor brochure has been issued.
3. A new Space Saver range guide has been published. It now features QR codes links to the Heat Loss Calculator on the website which gives an indication of the version of Space Saver needed.
4. Aegean brochure. Featuring details of the newly upgraded Aegean fan coil unit.
5. A new Price Guide with prices effective from 1st April 2023.



 Don't forget all of our literature is available to download from our website 24/7

We are delighted to welcome **Lenie Potgieter** to Smith's as Senior Manager of Research and Development



Originally from South Africa Lenie has a wealth of experience of product development in the refrigeration market. Most recently she worked on freezer technology used to store the first COVID-19 vaccines. She also has experience of large-scale district heating systems as well as domestic hot water systems.

Outside work Lenie enjoys reading, socialising with friends and has a passion for hiking and wild camping having recently enjoyed hiking part of the Cape Wrath trail, Scotland.

She plans to complete the forthcoming Seven Sisters half marathon trail run.

Lenie will be driving our product development as we look to launch new heating and cooling products over the next few months.

 For more contact information

Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

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