

#ThinkSmiths

Smith's Environmental Products | Issue 14 | June 2023 | SmithsEP.co.uk



School's out for Summer!

Caspian are in stock and ready for your orders!

Customer Events

Benchmark and NMBS exhibitions round up and what's coming up

Customer Training

Smith's ongoing commitment to training and development

Customer Event

Smith's hosted Vital Heating Solutions at the Etihad



PRODUCT/APPLICATION NEWS:

School Heating Refurbishments

As we are getting closer to the hectic school holiday heating refurbishment season, we want to let you know that we have been working hard to ensure that we can meet the tight deadlines for the delivery of our products for the summer school heating refurbishments.

We have built significant stock of the most commonly specified variants of our popular Caspian fan convectors. If you are struggling to source the products you need to complete your projects, please contact your [local sales contact](#) or our Head Office on 01245 324900.

Over the past few years we have been able to provide products at very short notice to ensure that school heating refurbishment [projects](#) were completed on time.

Our guide to providing heating and cooling comfort in schools, and other educational buildings is available to [download here](#). It covers, in detail, the type of challenges faced when considering the widely differing types of rooms in school buildings.



[i](#) For more information on Caspian

Customer Events

In April Smith's participated in two exhibitions. One was for Benchmarx branch employees held over 3 days at the National Agricultural Centre at Stoneleigh, Warwickshire, and the second was for National Merchants Buying Society (NMBS) members at the Coventry Building Society Arena in Coventry.



LIVE MARKETING:



Benchmarkx

At the Benchmarkx exhibition, entitled Inspire 23, Smith's showcased our range of Space Saver plinth heaters to a very interested audience of branch managers, kitchen designers and installers. Our stand also featured an interactive game based on the 80's favourite Pacman whereby the player achieving the highest score won a Samsung Galaxy tablet. The winner was from the Shrewsbury branch with a score of 57220.

We were able to speak to a lot of Benchmarkx staff and arrange for Space Saver plinth heaters to be installed as demonstrators in Benchmarkx branches around the country.



NMBS

At the NMBS exhibition the audience was made up of merchants and independent builders and we showcased a wide range of our fan convectors including Space Saver, Caspian, Ecovector II and Multivector. We also demonstrated our Smart control system to an appreciative and interested audience.

Coming up...

In November we will be attending the Homebuilding and Renovating Show at the Harrogate Convention Centre. The audience will be mainly active builders and renovators and represent a significant market opportunity for Smith's. We will be showcasing our range of Space Saver plinth heaters, Ecovector and Multivector fan convectors along with Smart controls.

Customer Training

As part of our ongoing commitment to training and development we held a training session with Vital Heating Solutions in Burnley

The training was part of our commitment to support contractors regarding the installation and commissioning of our Smart Caspian range. Smith's training team of Simon Butcher, Lee Nickless, Stuart Lavelle and Michael Ruff provided the training on site at a large secondary school and it involved theoretical and practical elements.

All of the participants received a certificate of achievement having successfully completed the training course.

Smart Caspian can provide a significant boost in terms of energy efficiency and controllability to a heating system. We have now completed a broad range of products using Smart Caspian from Café and Shops, Warehousing, Sports Centre's, Churches, and Schools.



Customer Event

Vital Heating Solutions trip to the Etihad

Smith's hosted Vital Heating Solutions at the Etihad Stadium in Manchester for the Manchester City – Arsenal game in late April where they enjoyed some hospitality before enjoying a scintillating match. By all accounts a good time was had by all – even more so if you were a City fan!

Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

Sales: sales@smithsep.co.uk

General information: info@smithsep.co.uk

SmithsEP.co.uk | @SmithsEP_UK | #ThinkSmiths