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School Refurbishments We can meet the tight

We can meet the tight deadlines for the delivery of our products for the summer school heating refurbishments

Team News Matt Cooper - National Sales and Key Accounts Manager Neil Coulton - Compliance Manager

Live Marketing

Gasway support for WWTW. Homebuilding and Renovation Show, NEC Review and up coming exhibitions for 2024



School Heating Refurbishments

As we are getting very close to the hectic school holiday heating refurbishment season, we want to let you know that we have been working hard to ensure that we can meet the tight deadlines for the delivery of our products for the summer school heating refurbishments. We have built significant stock of the most commonly specified variants of our popular Caspian fan convectors. If you are struggling to source the products you need to complete your projects, please contact your local sales contact or our Head Office on 01245 324900.

Over the past few years we have been able to provide products at very short notice to ensure that school heating refurbishment projects were completed on time.

Our guide to providing heating and cooling comfort in schools, and other educational buildings is available to download here. It covers, in detail, the type of challenges faced when considering the widely differing types of rooms in school buildings.



(i) Information on Caspian



(i) Our education guide















Smith's, providing comfort for the built environment

Team Smith's



Matt Cooper

We are delighted to announce the appointment of Matt Cooper to the role of National Sales and Key Accounts Manager effective 1st April 2024. Matt will continue to manage his current sales region until a replacement Regional Manager is appointed. Matt joined Smith's in January 2020 and most recently took on the extra responsibility of Key Accounts Manager. Over the past 4 years Matt has developed the London – East region into a successful region. We know that he will bring the same level of passion and enthusiasm to this new opportunity.

Matt's contact details: 07884 736789 | matt.cooper@smithsep.co.uk



Neil Coulton

We are delighted to announce the appointment of Neil Coulton to the role of Compliance Manager. Neil brings a wealth of experience gained in several industries. Over the past 15 years Neil established a business in the remanufacturing industry and became a spokesperson and speaker for UK industry on global stages, delivering best practices and sustainability. He has significant experience in working with ISO standards. Neil's role will ensure continuity of the high-quality standards of Smith's products and to maintain compliance with ISO 9001 Quality Management. He will also drive the established environmental performance of Smith's to continually improve maintaining certification of ISO 14001 Environmental Management. He will manage and drive the project towards the successful achievement of certification of ISO 45001 Health and Safety Management, certification to ISO50001 Energy management, and ISO 27001 Information Security Management. Neil will also manage the health and safety of Smith's employees.

Outside work Neil enjoys sport, playing rugby for 2 teams and is part of a touring team that promotes development of club rugby in European countries not normally associated with rugby. He has also coached trampolining, athletics and netball. He likes to play his part in his local community having been involved in Scouts and has sat on several Council committees.



Customer Events



Gasway - Walking With The Wounded

Once again Smith's supported Gasway and their chosen charity Walking With The Wounded. Over the weekend of 17th and 18th May Gasway took part in the WWTW Cumbrian Challenge entering a team of 4.

National Homebuilding and Renovation Show at the NEC In early April participated in the National Homebuilding and Renovation Show at the NEC. Following on from the success of having stands at both the Northern HBR Show in Harrogate in November 2023, and the Southern HBR Show in Farnborough in January this year we hosted a stand at the NEC. Again, we had a very successful show meeting a wide range of customers who were interested in our market-leading range of fan convectors for use in the home.

We will be returning to Harrogate on the 1st-3rd November 2024 with a stand showcasing our fan convectors.



Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

Sales: sales@smithsep.co.uk

General information: info@smithsep.co.uk

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