

# #ThinkSmiths

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## Company Focus

This year Smith's celebrates 35 years and is still located in the same town in Essex

## Product Focus

We have plans in place to ensure that we are ready for the summer school refurbishment projects

## Product Focus

Simon Butcher has recorded 3 short videos explaining how plinth heaters work



## COMPANY FOCUS

# Celebrating 35 Years

Smith's Environmental Products was formed in 1991 in South Woodham Ferrers, Essex. Today Smith's is still based on the same industrial estate, and we still manufacture the vast majority of our products from raw materials in our manufacturing facility in South Woodham Ferrers.

This year we celebrate 35 years of designing, developing, manufacturing and supplying heating products using fan convector technology.

Our range is broader than ever, and we manufacture products for both residential applications with our market-leading Space Saver plinth heaters, and light commercial applications with our Caspian,

Ecovector and Aegean Fan Coil Units. Our range also includes Solano unit heaters and Ostro air curtains.



## Investment in manufacturing capability

Smith's has invested in another Amada Punching Machine. This new equipment comes soon after we installed a second new Amada Brake Press bending machine last year. The new machine is quieter to operate, allows for quicker set up and brings increased overall speed and efficiency. This continued investment in our manufacturing capability supports our drive for future new product development and enhancement and prepares Smith's for the future and ensures we can meet the demands of our customers.



Smith's, providing comfort for the built environment

PRODUCT FOCUS

# Ready for the summer school heating refurbishments

Smith's is already putting plans in place for the forthcoming summer school refurbishment season.

We are building stocks of the most commonly specified versions of our fan convectors.



Our experience and capabilities stand us in good stead for the upcoming school heating refurbishment season. Our range of fan convectors are well suited to school applications. Caspian fan convectors can heat large areas quickly and efficiently and are available in several versions suitable for different installations. We have broadened the range with the addition of a 750mm wide version of the SL, UV, FF, EXT and TT variants. The new Caspian 75 slots in between the Caspian 60 and Caspian 90. It features an increase in heat output over the Caspian 60. It is ideally suited where space is limited preventing the use of a Caspian 90. Caspian 75 is a cost-effective alternative to a Caspian 90.

Additionally, our Ecovector Low range of fan convectors are perfect for offices and smaller rooms and can heat a room more quickly than radiators, thereby reducing the amount of time your boiler or heat pump is running – making it extremely efficient and cost effective.

Both Caspian and Ecovector are also available with Smart Controls integrating several of the most commonly sought-after control features into one control unit and more. At the basic level it offers room temperature control and additionally offers a range of time controlling features too, making it perfect for buildings that serve a varied community demand.

Also, we have launched a new product to the Ostro air curtain range. Called Ostro ONE it is perfect for installations where only single-phase electrical supply is available. Applications such as nursery and primary school classrooms where access to the outside is encouraged to be kept open allowing unrestricted access to the play area.

Over the past few years, we have been able to provide products at very short notice to ensure that school heating refurbishment projects were completed on time.

## Education Guide

Our guide to providing heating and cooling comfort in schools, and other educational buildings is available to download here. It covers, in detail, the type of challenges faced when considering the widely differing types of rooms in school buildings.

[Download →](#)



[For more information visit our website →](#)



## CIBSE approved CPD on Fan Convectors and their applications

The course covers the different applications for fan convectors when heating a wide range of buildings including schools, offices, healthcare and offices. It covers the requirements for school heating stipulated in the Building Bulletin 101. Energy efficiency when heating buildings is also covered.

The CPD is aimed at engineering technicians through to Chartered Engineers that are looking for an insight into heating of schools, offices, churches and healthcare buildings using fan convector technology.

[For more information →](#)

If you are interested in arranging for Smith's to deliver this CPD please contact your local Smith's Regional Sales Manager, or Head Office on 01245 324900. Alternatively contact us via our email address: [sales@smithsep.co.uk](mailto:sales@smithsep.co.uk)

PRODUCT FOCUS

# Space Saver videos

Whilst Smith's has been manufacturing Space Saver plinth heaters for 35 years, we still think many people are unaware of their benefits when it comes to heating kitchens quickly and efficiently.

Additionally, we find that when people are trying to make the most of the limited space in a kitchen, they overlook the amount of wall space a radiator takes up. By removing a radiator and installing a Space Saver plinth heater they can release extra space for cupboards, workspace or appliances. This is even more relevant in the smaller kitchen many houses have today.

To help customers appreciate how a Space Saver can improve their kitchen Simon Butcher, Senior Technical Services Manager, has recorded 3 short videos explaining how plinth heaters work, what type of plinth heaters there are and how to decide which type of plinth heater would be most suitable to heat a kitchen.

[For more information on Space Saver →](#)

- An introduction to plinth heaters
- The different types of plinth heater
- Choosing the correct plinth heater

## New 2026 Product Catalogue and Price List effective 1st April 2026

Our latest Product Catalogue is now available. It features the most up to date list of our products. It is available to download from our website.

Our latest Price List is available effective 1st April 2026. It is available to download from our website.

[Catalogue Download →](#)

[Price List Download →](#)

## TeamSmiths

We are delighted to welcome **Jamie Doe** to the Smith's team. Jamie joins as Regional Sales Manager for the London and South East region.

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### Sales Team

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[For more details about the sales team regions →](#)

### Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

### Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

Sales: [sales@smithsep.co.uk](mailto:sales@smithsep.co.uk)

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