

#ThinkSmiths

Smith's Environmental Products | Issue 7 | December 2020 | SmithsEP.co.uk



Product update
Anti-bacterial paint is now available on Caspian Fan Convectors

Case study
Early Education Centre in Walthamstow

Team update
Welcome Martin our new Regional Sales Manager

Technical help
We are here to support you with the best advice and product solutions



PRODUCT UPDATE:

Anti-bacterial Paint

Smith's Caspian fan convectors are available with anti-bacterial paint



Smith's fan convectors are available with anti-bacterial paint. Proven to reduce the population of the most common and prevalent bacteria by up to 99.99% it is suitable for use in healthcare and medical applications as well as schools, where the antibacterial paint adds another layer of protection when hygiene is especially important. From schools, hospitals, care homes and other healthcare facilities the paint makes it easier to keep hygienically clean and reduces the risk of cross-contamination.

Containing Biocote® Antimicrobial Technology, which repeatedly demonstrates broad spectrum antibacterial performance, Smith's anti-bacterial paint provides additional protection in

environments where minimising the risk and transmission of infection is crucial.

Smith's can paint their Caspian fan convectors, and other products, with the anti-bacterial paint to order in their paint booths at their Essex manufacturing facility. The anti-bacterial paint retains the same durable finish associated with Smith's standard paint.

Support

If you require advice on the anti-bacterial paint please contact our Technical Team: 01245 324560 | technical.sales@smithsep.co.uk

Download our anti-bacterial paint datasheet for more information:

[click here](#)

CASE STUDY:

Early Education Centre

Smith's was asked to provide a solution to heat a pre-school facility in a former Church Hall built in 1903

Early Education Centre in Walthamstow wanted to refurbish the heating in the building which retains many of the original period features.

The owners struggled to get the room temperature above 17°C because of the thick walls and because the wall-mounted radiators couldn't be turned up high enough, to protect the children, to provide sufficient heat to heat the room. Ceiling mounted Caspian UV fan convectors, painted in a colour sympathetic to the wood panelling and décor, were selected and the according to the Director of EEC *'never has the hall been as warm as now, we've never been able to get the temperature beyond 17°C'.*

To find out more about this project and the controls used to manage the heating please take a look at the full Case Study: [click here](#)



Thank you for your continued support

As we all are having to adapt the way we live and work because of the dramatic effects of the COVID-19 virus we would like to thank our customers, and suppliers, for their continued support. During the past 9 months we have had to modify our working practices and implement plans to protect our customers and Smith's team but throughout we have been able to provide the high level of customer service we are known for.

We are currently working within the guidelines advised by Government.

Our sales, technical support, manufacturing teams and sales office teams are working to ensure we can provide our customers with the ongoing support they require. Please use the usual contact details to access them.

We all hope that 2021 will be prosperous for our customers and suppliers alike and we look forward to continuing working with you.

Technical help and Support

As part of our commitment to customer service we have a team of technical specialists supporting our sales team. The technical team are there to support you with site surveys, advice on the best solutions to heat/cool commercial spaces and to provide advice where bespoke solutions are required. To contact the team please call 01245 324560.

Team News

We are delighted to welcome Martin Cuthbert to Smith's who has joined us as Regional Manager for our Eastern Region which includes the North East, Yorkshire, Notts, Leics, Lincs and Warwickshire. Martin spends much of his leisure time on Charity Fundraising participating in extreme physical activity. He works with MIND - the mental health charity.



Martin brings many years of experience of working in the HVAC industry.

Martin Cuthbert
07801 227873

martin.cuthbert@smithsep.co.uk

Happy to help

Smith's Environmental Products Ltd is one of the leading manufacturers of heating and cooling products in the UK.

We are committed to achieving the highest standards and our faith is supported by a free parts and labour guarantee with every product. Our customer service is second to none and we are happy to offer any help and guidance that you might need.

Contact us...

For product information, customer services or sales support call us on +44 (0) 1245 324900

For the Republic of Ireland, contact MT Agencies on 01 864 3363

Sales: sales@smithsep.co.uk

General information: info@smithsep.co.uk

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Our offices and manufacturing facilities will close from **12.00 noon** on **Thursday 24th December** and reopen on **Monday 4th January 2021**

SEASON'S GREETINGS FROM ALL AT SMITH'S ENVIRONMENTAL PRODUCTS